

About the Firm

Capital Performance Group, LLC is a management consulting firm based in Washington, DC. Our firm provides advisory, planning, analytic, and project management services to the financial services industry. Our professionals possess deep experience in a broad range of functional specialties including strategic planning, sales management, quality engineering, marketing and product development, market research, risk management, operations and technology, compliance and regulatory matters, mergers and acquisitions, and strategic cost management.

What makes CPG Unique

Experience — We are experienced veterans of the industry. Our professionals have an average of over 20 years experience in the financial services industry.

Focus — We are financial services industry specialists. We have developed unique tools and methodologies to address the specific business issues and challenges of this industry.

Practicality — We know what it takes to implement and manage strategic initiatives. We provide hands-on assistance and actionable advice.

Our Leadership Team

Mary Beth Sullivan, Managing Partner

Mary Beth specializes in strategic planning for financial services companies. Mary Beth has extensive experience in strategy development, marketing segmentation and product design, distribution planning, sales program design, financial and risk analytics, and operational reengineering. Prior to joining Capital Performance Group, Mary Beth was Senior Managing Director at Furash & Company, and Vice President and Marketing Manager and Assistant Controller with Chemical Banking Corporation in New York. Mary Beth can be reached at 202-337-7872 or msullivan@capitalperform.com.

Claude Hanley, Partner

Claude has been a management consultant to the financial services industry for more than twenty years. Claude has worked extensively with financial institutions in such areas as business planning, financial advisory, and public policy and regulatory compliance. Prior to joining Capital Performance Group, Claude was Managing Director at Furash & Company where he led the firm's regulatory policy and mergers and acquisitions advisory teams. Claude can be reached at 202-337-7875 or chanley@capitalperform.com.

Gary Stein, Partner

Gary specializes in developing and implementing performance improvement initiatives for Capital Performance Group's clients. Gary provides consulting in the areas of delivery system analysis and design, and business process reengineering. Prior to joining CPG, Gary was a Principal with Furash & Company and Assistant Vice President at Signet Bank in Richmond, Virginia and was a management consultant with both Coopers & Lybrand LLP and Andersen Consulting. Gary can be reached at 202-337-7876 or gstein@capitalperform.com.

Ben F. Bowden III, Consulting Associate

Ben Bowden, Consulting Associate and President of ItxLabs, has 25 years of experience in technology consulting, software development and project management. Ben has excelled at providing information technology consulting that provides concise definition and analysis of system requirements, efficient software implementation, internet applications, database design and professional project management. He has worked directly with a number of core processor and loan platforms and is adept at evaluating new solutions and integration capabilities.

